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Monetary impacts and overshooting of agricultural prices in a transition economy: The case of Hungary

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This research focused on the time adjustment paths of the exchange rate and prices in response to unanticipated monetary shocks. Johansen's cointegration test along with a vector error correction model was employed, to investigate whether agricultural prices overshoot in a transition economy. The empirical results indicate that agricultural prices adjust faster than industrial prices to innovations in the money supply, affecting relative prices in the short run, but strict long-run money neutrality does not hold.

Key words: Agricultural prices, monetary shocks, overshooting.

INTRODUCTION

There is a continuously growing literature on the agricultural transformation in Central Eastern European countries (Survey Brooks and Nash, 2002; Rozelle and Swinnen, 2004). The research has focused on various aspects of transition, including land reform, farm restructuring, price and trade liberalisation and etc. However, until now macroeconomic aspects of agricultural transition were neglected. The agricultural economics literature has emphasised the importance of macroeconomics and financial factors in the determination of agricultural prices already in the second half of eighties (Bessler, 1984; Chambers, 1984; Orden, 1986a, b; Devadoss and Meyers, 1987; Orden and Fackler, 1989). Recently there has been renewed interest in the analysis of impact of monetary variables for agricultural prices (Zanias, 1998; Saghaian et al., 2002; Ivanova et al., 2003; Cho et al., 2004; Peng et al., 2004) employing cointegration and vector error correction (VEC) framework. Previous empirical research based on

mainly U.S. agriculture suggests that any changes in macroeconomic variables should have an impact on agricultural prices, farm incomes and agricultural exports. Therefore, it is reasonable assume that a transition country characterised less stable macroeconomic environment these effects are more profound. Surprisingly, the interest has been almost non-existent in Central-Eastern Europe, except Ivanova et al. (2003), who studied the macroeconomic impacts on the Bulgarian agriculture.

Monetary policy has real and nominal effects on the overall economy and the agriculture in short run and medium run, but generally no real effects in long run (Ardeni and Freebairn, 2002). There are number of direct linkages between monetary policy and agricultural sector. However, in this study we focus exclusively on the overshooting hypothesis claiming that monetary changes can have real short-run effects on the prices of agricultural commodities. This indicates that money

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supply is not neutral and monetary impacts can change relative prices in the short run. The paper examines the short-run overshooting of agricultural prices in Hungary using cointegration and VEC framework. The empirical results have also implications for long-run money neutrality. This issue is important in transition countries, because price variability is much less for industrial prices then for agricultural prices during the transition period especially comparing similar price movements in developed countries. Overshooting of agricultural prices can at least partially explain the observed agricultural-price variability. These monetary impacts and financial factors have policy implications as well. The short- and long-run impacts of monetary policy have been very important for the Hungarian agricultural sector due to lack of credibility of farm policy, where farm incomes are much more influenced by market prices. If money is neutral in the long run, commodity price overshooting can still have significant effects on short-run farm income and the financial viability of farms.

THEORETICAL CONSIDERATIONS AND EMPIRICAL EVIDENCE

Arising from Dornbusch's (1976) overshooting models of exchange rate determination, a number of studies establish the linkages among exchange rates, money, interest rate and commodity prices. Frankel (1986) applied Dornbusch's model which exchanges rates, money supply, interest rate and aggregate demand determine commodity prices assuming closed economy. He emphasised the distinction between "fix-price" sectors (manufacturers and services sector), where prices adjust slowly and "flex-price" sector (agriculture), where prices adjust instantaneously in response to a change in the money supply. In Frankel's model, a decrease in nominal money supply is a decline in real money supply. This leads to an increase in interest rate, which in turn depresses real commodity prices. The latter then overshoot (downward) their new equilibrium value in order to generate expectation of a future appreciation sufficient to offset higher interest rate. In the long run, all real effects vanish. Lai et al. (1996) employed Frankel's framework and phase diagram tool to investigate how money shocks influence commodity prices. They found that with unanticipated monetary shocks, commodity prices overshoot, but, if manufactured prices respond instantly, commodity prices undershoot. Saghaian et al. (2002) extended Dornbusch's model with agricultural sector and allowing for international trade of agricultural commodities. Agricultural prices and exchange rate are assumed flexible, while industrial prices are assumed to be sticky. Employing small open country assumption, they showed that when monetary shocks occur, the prices in flexible sectors (agriculture and services) overshoot their long-run equilibrium values. Furthermore, they showed that with presence of a sticky sector, in case of monetary shock, the burden of adjustment in the short run is shared by two flexible sectors and having a flexible exchange regime decreases the overshooting of agricultural prices and vice versa. The extent of overshooting in the two flexible sectors depends on the relative weight of fix-price sector.

All studies found significant effects of changes in macroeconomic variables for monetary policy and exchanges rates in the short run. Several authors found that farm prices respond faster than non farm prices, which consistent with hypothesis that relative prices change as money supply changes due to price level in the various sectors change differently (Bordo, 1980; Chambers, 1984; Orden, 1986a, b; Devadoss and Meyers, 1987; Taylor and Spriggs, 1989;

Zanias, 1998; Saghaian, Reed and Marchant, 2002). However, Bessler (1984), Grennes and Lapp (1986), Robertson and Orden (1990) and Cho et al. (2004) found that relative agricultural prices are not affected by nominal macroeconomic variables. These studies also show that although short run effects of money changes may be different, long run effect are equal supporting the long-run neutrality of money (Ardeni and Rausser, 1995). However, Saghaian et al. (2002) results reject the hypothesis of the long-run neutrality of money. It should be noted that these results should be interpreted only with care. First, time-series studies of links between the agriculture and the rest of economy are often sensitive to variable choices. Second, as Ardeni and Freebairn (2002) pointed out, many studies lack an appropriate treatment of the time series properties of data implying misleading results especially on the case of earlier research. Finally, the main feature of the literature is that many studies do not relate directly a specific macroeconomic model, except Saghaian et al. (2002), rather they use a set of explanatory variables suggested by previous studies.

Empirical procedure

Following Elliott et al. (1996) unit root tests (Maddala and Kim, 1998 for a comprehensive review), we apply Johansen (1998) cointegration tests, allowing more than one cointegrating relationship. The procedure is a Maximum Likelihood (ML) approach in a multivariate autoregressive framework with enough lags introduced to have a well-behaved disturbance term. It is based on the estimation of the vector error correction model (VECM) of the form:

$$\Delta Z_t = \Gamma_1 \Delta Z_{t-1} + \ldots + \Gamma_{k-1} \Delta Z_{t-k+1} + \Pi Z_{t-k} + \Psi D + u_t \qquad (1)$$

where $Z_t = [\ P^R{}_t,\ P^P{}_t]'$ a (2 × 1) vector containing the farm and retail price, both I(1), $\Gamma_1, \ldots \Gamma_{k+1}$ are (2 × 2) vectors of the short run parameters, Π is (2 × 2) matrix of the long-run parameters, Ψ is a (2 × 11) matrix of parameters , D are 11 centred seasonal dummies and u_t is the white noise stochastic term. $\Pi = \alpha\beta`$, where matrix α represents the speed of adjustment to disequilibrium and β is a matrix which represents up to (n - 1) cointegrating relationships between the non-stationary variables. There are several realistically possible models in (1) depending on the intercepts and linear trends. Following Harris (1995) these models defined as models 2 to 4, are: (M2) the intercept is restricted to the cointegration space; (M3) unrestricted intercept no trends - the intercept in the cointegration space combines with the intercept in the short run model resulting in an overall intercept contained in the short-run model; (M4) if there exists an exogenous linear growth not accounted for by the model, the cointegration space includes time as a trend stationary variable. Because usually is not known *a priori* which model to apply, the Pantula principle (Harris, 1995) is used to simultaneously test for the model and the cointegration rank.

DATA AND RESULTS

The theoretical model developed by Saghaian et al. (2002) serves as a guide for our empirical work. This model supposes a small open economy which is an appropriate assumption for Hungary. Monthly time series of an agricultural variable, the log of producer price index (lnPPI), the log of industrial producer price index (lnIPI), the log of Euro/Hungarian Forint exchange rate and the log of the seasonally adjusted money supply (M1A) were used. The dataset presented on Figures 1 and 2, covers
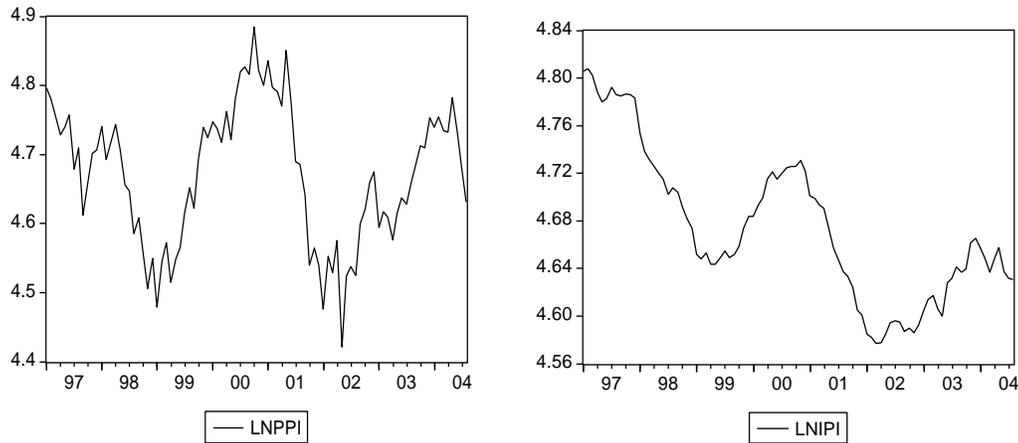
Figure 1. The logs of agricultural producer and industrial producer price indexes.
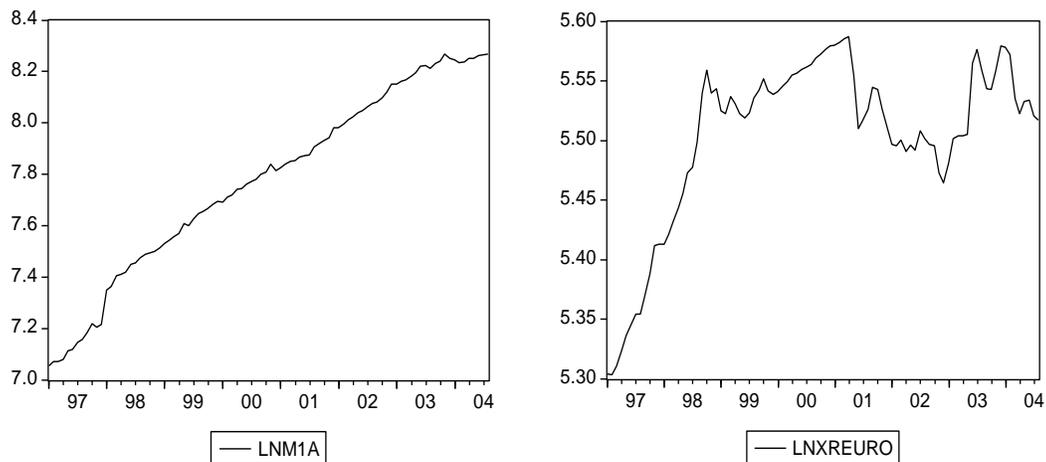

Figure 2. The logs of seasonally adjusted money supply and exchange rate.

the January 1997 to August 2004 period, consisting of 92 observations. Data sources are the Central Statistical Office (CSO) and National Bank of Hungary (NBH).

Stationarity and integration tests

First, the Elliott et al. (1996) DF-GLS unit root test, with and without a linear trend is performed. The results are presented in Table 1. None of the tests statistics is significant, all the variables appears to be integrated. To ensure that all series are I (1), and not integrated of a higher order, the first differences are tested using the DF-GLS unit root tests in Table 2. Because there is no evidence of a linear trend in the first difference representation of the variables, we conduct the second order unit root tests on the model with a drift only. The unit root null hypothesis is rejected at conventional levels

for all series in first differences.

Cointegration tests

First, the vector error correction model (VECM) lag length was selected. The various lag length criteria suggested different lag lengths, ranging between 1 (Schwarz-Bayesian Criterion), and 12 (Akaike Information Criterion). 5 lags in the Vector autoregression model were considered enough to result uncorrelated residuals, the final prediction error and Likelihood Ratio statistic also selecting the same lag length. The *Pantula principle* selected model 4, where there is a trend restricted to the cointegration space. The cointegration test results are presented in Tables 3 and 4. The trace statistics selects 3 cointegration vectors at 5% level and 2 cointegration vectors at 1%, level, whilst the maximum Eigen

Table 1. DF-GLS unit root tests.

Variables	Specification	Lags	Test statistic
lnIPI	Constant	5	- 0.904
	Constant and trend	5	- 2.997
lnPPI	Constant	3	- 1.722
	Constant and trend	3	- 2.349
lnM1A	Constant	5	0.366
	Constant and trend	5	- 0.697
lnXREURO	Constant	2	-0.264
	Constant and trend	2	- 0.931

The critical values for 0.95 (0.99) confidence levels with constant are -1.944 (-2.592), with constant and trend are -3.074 (-3.633). The Akaike Information Criteria was used to determine the lag length.

Table 2. DF-GLS unit root tests on the first differences of series.

Variables	Specification	Lags	Test statistic
ΔlnIPI	Constant	4	- 1.986
ΔlnPPI	Constant	2	- 3.680
ΔlnM1A	Constant	1	- 6.633
ΔlnXREURO	Constant	1	- 6.753

The critical values for 0.95 (0.99) confidence levels with constant are -1.944 (-2.592), with constant and trend are -3.074 (-3.633). The Akaike Information Criteria was used to determine the lag length.

Table 3. Johansen cointegration test results – trace statistics.

Hypothesized No. of CE(s)	Eigen value	Trace statistic	5% Critical value	1% Critical value
None	0.326620	90.97482	62.99	70.05
At most 1	0.279446	56.96656	42.44	48.45
At most 2	0.220366	28.78137	25.32	30.45
At most 3	0.082164	7.373335	12.25	16.26

Table 4. Johansen cointegration test results – max Eigen statistics.

Hypothesized No. of CE(s)	Eigen value	Max-Eigen statistic	5% Critical value	1% Critical value
None	0.326620	34.00826	31.46	36.65
At most 1	0.279446	28.18519	25.54	30.34
At most 2	0.220366	21.40804	18.96	23.65
At most 3	0.082164	7.373335	12.25	16.26

statistic selects 3 cointegration equations at 5% level. We conclude 3 cointegration vectors at 5% level of significance. The normalised cointegration vectors are presented in Table 5.

The money slope coefficients are rather surprisingly negative for the industrial and agricultural prices and positive for the exchange rate equation, not being statistically significant in the agricultural price equation.

Table 5. Normalized cointegrating coefficients.

lnPPI	lnIPI	lnXREURO	lnM1A	TREND
1.000000	0.000000	0.000000	0.100722 (0.40240)[a]	0.000237 (0.00539)
0.000000	1.000000	0.000000	0.432500 (0.12665)	-0.003577 (0.00170)
0.000000	0.000000	1.000000	-0.648281 (0.12772)	0.008627 (0.00171)

[a] standard errors in parentheses.

Table 6. Vector error correction model coefficients[a] and diagnostic tests.

Cointegrating equations	Coint. Equation 1	Coint. Equation 2	Coint. Equation 3	
$lnPPI_{t-1}$	1.000000	0.000000	0.000000	
$lnIPI_{t-1}$	0.000000	1.000000	0.000000	
$lnXREURO_{t-1}$	0.000000	0.000000	1.000000	
$lnM1A_{t-1}$	0.100722 [0.24636][b]	0.432500[3.36114]	-0.648281[-4.99590]	
TREND	0.000237 [0.04329]	-0.003577 [-2.07654]	0.008627 [4.96603]	
C	-5.465342	-7.872801	-0.869331	

Error correction	$\Delta lnPPI_t$	$\Delta lnIPI_t$	$\Delta lnXREURO_t$	$\Delta lnM1A_t$
Coint.Eq1	*-0.479967* [-3.09890]	0.013393 [0.43138]	-0.086666 [-1.96655]	0.047808 [0.69695]
Coint. Eq2	0.906589 [1.72319]	*-0.121941* [-1.15627]	0.435903 [2.91188]	-0.180480 [-0.77456]
Coint. Eq3	0.093395 [0.41178]	-0.020625 [-0.45366]	*-0.298322* [-4.62266]	-0.171357 [-1.70589]
C	0.008236 [0.43235]	-0.000118 [-0.03084]	0.014232 [2.62579]	0.023670 [2.80560]
R^2	0.509773	0.522253	0.566863	0.292089
Adj. R^2	0.327914	0.345025	0.406183	0.029476
Akaike criterion	-3.365201	-6.579540	-5.878990	-4.994069
Schwarz criterion	-2.680267	-5.894606	-5.194055	-4.309135
Jarque-Bera	4.858[*]	3.85	5.903[**]	100.116[***]

[a]because of space limitations, VAR terms are omitted, [b] t-statistics in brackets, Note: [***]1% significance level, [**]5% significance level, [***]10% significance level.

The linear trend is significant in the industrial prices and exchange rate equations, but not in the agricultural prices equation. The money neutrality hypothesis expects the coefficients associated with the money supply (lnM1A) to be close to one (that is, the long run increase in the agricultural, industrial and services prices to be unit proportional with the increase in the money supply). The lnM1A coefficients with respect to the prices are 0.100, 0.432, -0.648, not supporting the money neutrality hypothesis.

VECM model

Because the variables proved to be cointegrated, a vector error correction model is appropriate to simultaneously depict the long and short run evolution of the system. The residuals of the long run cointegrating equations are used to construct the VECM in Table 6. The coefficients of the three cointegration equations in the VECM, called the speeds of adjustment (α in Equation 1), measure how quickly the system returns to

its long run equilibrium after a temporary shock. More exactly, if say, the agricultural prices are overshooting their long run equilibrium path, then the associated **α** value must be negative, implying that prices must fall in order to re-establish the long run equilibrium between money supply and prices. By considering one flexible (agriculture and exchange rate) and one sticky (industry) sector, we would expect to have larger (in absolute value) **α** parameters associated with flexible sector prices than with the sticky sector prices (Shagaian et al., 2002). The speeds of adjustment to the long run equilibrium of the agricultural, industrial prices and exchange rate are -0.4799, -0.1219, -0.2983 (Table 6, in Italic), all negative as expected and significant, except industrial prices. More, the values associated with flexible sector prices are bigger (in absolute values) than the one associated with the industrial prices, suggesting a faster adjustment of the flexible sector, result also consistent with the literature. None of the error correction terms seem to be significant in the industrial price equation, suggesting exogeneity (industrial prices would not adjust after a shock to the system), but a joint zero restriction of the

Table 7. Residual serial autocorrelation LM and LB tests.

Lags	LM-Stat	Prob.[a]	Lags	LM-Stat	Prob.
1	19.18801	0.2590	7	8.600210	0.9290
2	16.41018	0.4247	8	15.34749	0.4994
3	11.53637	0.7752	9	21.08346	0.1753
4	16.56960	0.4140	10	10.37361	0.8464
5	21.45633	0.1616	11	11.87551	0.7525
6	20.28460	0.2077	12	21.57624	0.1574
Ljung-Box statistic (21)		$\chi^2(244) = 288.472$, (p = 0.03)			

[a] Probabilities from chi-square with 16 df.

speed of adjustment vector is rejected ($\chi^2(3) = 9.807$, p = 0.02). The coefficients of determination are similar to those obtain by other studies ranging between 0.29 and 0.57, thus the model explains a relatively high percent of change in the macroeconomic variables. The Jarque-Bera statistics reject the normality null at 10% for 3 equations. However, non-normality – implies that the test results must be interpreted with care, although asymptotic results do hold for a wider class of distributions (von Cramon-Taubadel, 1998). Multivariate Lagrange multiplier (LM) tests for serial autocorrelation (Table 7) do not reject the no-autocorrelation null hypothesis for up to the 12th order, but the no-autocorrelation in the first 21 observations null is rejected.

Conclusions

In this research, a theoretical model developed by Shagaian et al. (2002) was employed for a small, open economy. As most post-communist economies, Hungary experienced numerous monetary shocks during the transition period, many of them due to the less developed monetary instruments and ad-hoc measures. Empirical evidence is presented that these shocks quickly found their way into the agricultural sector causing significant though largely unmapped effects.

The existence of three cointegration vectors amongst the Hungarian agricultural prices, industrial prices, exchange rate, and money supply, proves the existence of a long-run equilibrium relationship between the variables.

It follows, that shocks to macroeconomic variables find their way onto the agricultural sector. After identifying the cointegrating equations and examining the slope coefficient of the money supply, we found that the money neutrality hypothesis does not hold for Hungary. In accordance with the theoretical model mentioned above, we found evidence that agricultural prices adjust faster to monetary shocks than industrial prices do. The other flexible sector considered (the exchange rate) also adjusts faster to temporary shocks than the sticky, industrial sector. Thus, if a monetary shock occurs,

the flexible sectors will have to bear the burden of adjustment, reducing the financial viability of the Hungarian farmers.

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